

## How Big Is Your Dream?

Did you ever notice how many people find their dreams growing cold in the heat of the summer? It is easy to lose focus at this time of year. Helen Keller was both deaf and blind. Many years of her life passed before she learned to communicate with others through the help of Ann Sullivan. Long after this breakthrough, Helen Keller was asked, "Is there anything worse than not having sight?" Her response was, "Oh yes, it is to have sight without vision."

I agree with her. Long before most people begin to lose their physical sight, they begin to lose their vision for life. Their ability to dream begins to diminish. Did you ever notice how little children have big dreams and older people have small dreams? Life has the tendency to curtail, rather than cultivate, our ability to dream — and the erosion of this ability is not insignificant. It results in people abandoning hope, accepting the status quo, and achieving far less than they are capable of. In the end, it diminishes the quality and the contribution of their lives.

Why are dreams so important? Because dreams are the blueprint for reality. They are the prototype of things to come. They are the mind's sneak preview of the future. And the more clearly one sees a positive future, the more confidently he or she lives in the present. Realistic dreams have the uncanny ability to engender passion and vigor. They inspire us like rocket fuel, lifting us to new heights and new worlds. This is why Walt Kallestad writes, "Dreams can help us see the invisible, believe the incredible, and achieve the impossible." Dreams keep the mind clear, the heart hopeful, and the will strong.

In network marketing, dreams are an indispensable part of success. People will often ask me how large the scope of their dreams needs to be. Some believe that their dreams need to be gigantic and full of global vision and impact. They attempt to have a dream that is so large, they wind up being overwhelmed by the scope of it. It paralyzes rather than propels them. Others confuse having a legitimate dream with simply being "a dreamer" (they are not even remotely related). So how big a dream do you need in order to succeed in your business? Does it have to be massive or impressive to others? No. Your dream only needs to be big enough to do four things:

- 1. You need a dream big enough to get you out of bed in the morning.***
- 2. You need a dream big enough to keep you up at night.***
- 3. You need a dream strong enough to get you to ignore fatigue.***
- 4. You need a dream strong enough to get you to push through fear.***

This is all the dream you need. Anything less is too little; anything more is a bonus. If your dream has grown a little cold in the heat of the summer, don't despair. Just get ready to fire it up this fall.

Committed to your success.